

General Manager's Remarks

Fiscal and Management Control Board

March 5, 2018



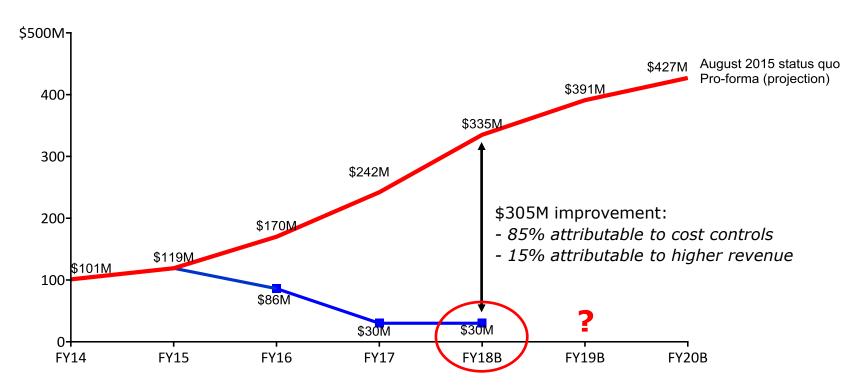
Agenda

- FY2019 budget overview
- Customer communications update
- Early morning bus pilot
- Recent storm surge



FY18 deficit \$305M below projections; \$600M of cumulative savings since creation of FMCB

Structural deficit



MBTA management in process of recasting FY18-FY20.

Operating Deficit does not include Additional State Assistance received in FY16 (\$155M), FY17 (\$140.25M) or FY18 Projections (\$127M)



FY2019 budget overview – statement of priorities

- Improving the customer experience
- Embracing safety
- Transforming business processes
- Investing in people
- Accelerating delivery of capital projects
- Maintaining fiscal discipline



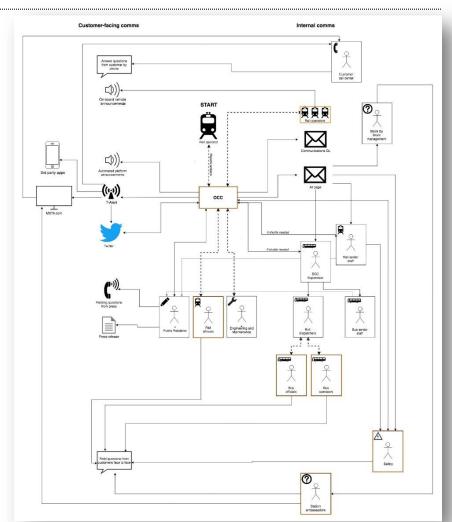
FY2019 budget overview

- Still face strong headwinds
- Potential for ~ \$100 million structural deficit
- New costs (i.e. Silver Line to Chelsea)
- Impacts from inflation
- Debt service increase
- Need to maintain fiscal discipline



Update on customer communications

- Derailment of Wednesday, Feb. 21, showed us we need to improve customer communications
- Information travels a complex and complicated path
- As a situation evolves, need to make sure customer-facing channels are updated accordingly





Customer communications

- Analysis is following five guiding principles:
 - Over communicate
 - Be consistent
 - Be transparent
 - Be helpful
 - Be considerate



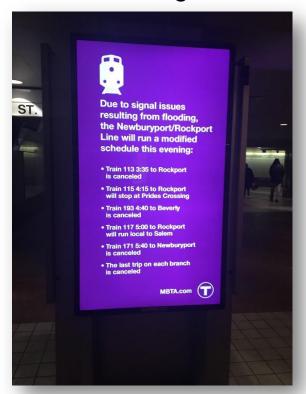
Customer communications

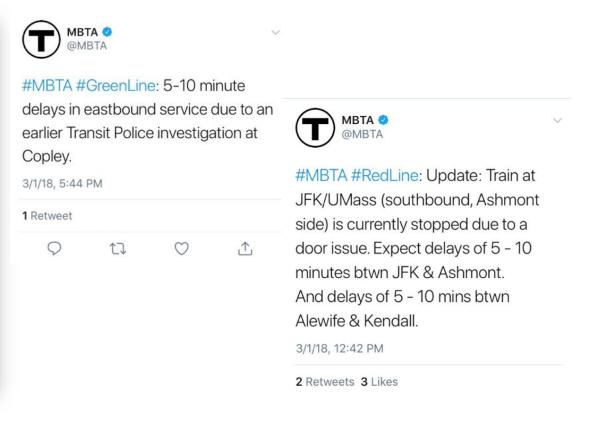
- Larger group broken down into four working groups, each tasked with specific objective:
 - Improving internal communications
 - Updating customer communications procedures
 - Revising communications training for front line staff
 - Protocols for emergency shuttle implementation



Customer communications

Initial changes based on lessons learned:







Early Morning Pilot

- As part of the Overnight Service pilot project, the MBTA identified first trips
 of the day that are crowded indicating demand for earlier service
- The FMCB approved an Early Morning Service pilot
- Starting April 1, 2018 new service will be added on 10 bus routes

Weekdays: 16, 19, 31, 32, 65, 70, 104, 109, 455

Saturdays: 109, 117, 455

Sundays: 31, 109, 455

- The MBTA and the sponsors have agreed on a set of performance measures
- The MBTA has retained a marketing firm to design a marketing strategy for all of our Early Morning service





Benefits to customers: The Route 19

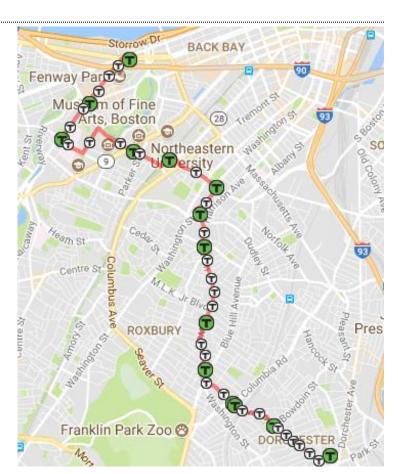
The Route 19

Currently the first inbound trip at 6:08am has an average of 71 boardings and an average maximum load of 47 people.

This means on an average weekday people are standing on this trip and likely indicates a demand for earlier service

Starting April 1, we are adding an earlier trip at 5:50am.

We will monitor ridership on the new service to see if additional changes are needed



Route 19



Storm update

